

RFQ No. V-2604
Printer and Copy Machines
Questions and Answers

Addendum No. 2

Item#	Question	Answers/ Remarks
1	How do we go about getting brands like Kyocera or others as an “approved equal”?	Submit a bid price sheet with all supporting documentation detailing your offer with evidence to prove it meets or exceeds the salient characteristics.
2	Item 1 model reference: Section 6 lists “HP Color LaserJet Pro MFP 4301-FDW OR NICE Approved Equal” (Qty 4), while Appendix B provides the technical specification for the HP Color LaserJet Pro MFP 4301fdn. Could you please confirm whether NICE Bus intends the 4301fdn or 4301fdw as the reference model for Item 1?	Color HP LaserJet Pro MFP 4301FDN
3	Item 6 model reference: Section 6 lists “HP LaserJet Pro MPF 4101-DN OR NICE Approved Equal” (Qty 3), while Appendix B provides the technical specification for the HP LaserJet Pro MFP 4101fdn. Could you please confirm whether the intended reference model is HP LaserJet Pro MFP 4101fdn?	HP LaserJet Pro MFP 4101FDN
4	Optional Ink Plan – Item 7: Section 6 states “3 Years of ink and/or toner cartridges for all purchased printers priced as an option. Quantity: 3 EA,” and the Price Schedule lists Item 7 as “Optional Ink Plan for 3 years – 3 EA.” Could you please clarify what each of the 3 EA represents and whether the optional plan is expected to cover all 27 printers for three years, or only three designated devices/units?	3 years of toner for each printer for all 27 printers.
5	Schedule F3 is titled “BUY AMERICA CERTIFICATION – Not Applicable for this Procurement,” and the Offeror’s Checklist does not mark Buy America as a required submittal. However, the text in Schedule F3 states that, when manufactured products are being procured, the appropriate Buy America certificate should be completed and submitted. Could you please confirm whether bidders should omit Schedule F3 for RFQ V-2604, or whether a Buy America certification (compliance or non-compliance, as applicable) must be submitted with the quotation?	Confirmed, Buy America certification not required, provided the bid is less than \$150,000.00 for Buy America Certification May be omitted, provided the bid is less than \$150,000.00 for Buy America Certification.
6	For a newly established vendor, would NICE Bus will accept relevant project experience and references of the bidder’s owner / key personnel that were performed prior to formation of the current company, provided they are clearly identified as prior professional experience and not represented as contracts; and/or	Yes, provided the bidder can prove it is an authorized reseller of products and services and is in good standing with the OEM.

7	If the bidder submits as a Joint Venture or teaming arrangement, NICE Bus will accept qualifying project references from the Joint Venture / teaming partner to satisfy Schedule V.	Provided the bidder can prove it is an authorized reseller of products and services and is in good standing with the OEM, we will need to review and consider your request once you submit your bid.
8	Please confirm if 1 year Post Warranty Next Business Day Onsite Service shall be added as a service.	Yes.
9	3 Years of ink and/or toner cartridges for all purchased printers priced as an option – is mandatory or we shall exclude this on the final pricing.	Include in the pricing – this is mandatory
10	Please confirm if Letter of authorization is required from OEM.	Yes. Please furnish a Letter of Authorization from the OEM attesting the bidder is an authorized reseller in good standing for the products specified.
11	Is inside delivery required?	Deliver to facility loading dock.
12	We have just received update that these models below are no longer available. • M610-DN HP Laser Jet Enterprise • 4101-DN HP Laser Jet Pro MPF I'd like to share this update and ask whether you would be open to receiving a quote that excludes the items listed above. Also, please let us know whether you'd consider an HP alternative or if you'll be providing a new HP LaserJet model for us to quote.	Below are 2 new HP LaserJet models replacing HP's old outdated models. Please present these for our consideration: • HP LaserJet Enterprise M611dn • HP LaserJet Pro MFP 4101Fdn

End of Appendix B - Addendum No. 2*